



Bullhorn
Onboarding365

Get Onboard:

Automate Your Candidate Onboarding Process to Save Time and Money

Is your candidate onboarding process costing you time, money... and candidates?

At best, onboarding candidates the old-fashioned, manual way is time-consuming. At worst, it can result in a poor candidate experience, a loss of candidates between hiring and start dates, and countless lost recruiting hours. Manually onboarding candidates is paperwork-heavy, it places a large burden on your recruiters' time and memory, and it can often leave candidates in the dark.

- **only 24 percent of recruitment agencies fully automate their onboarding process**
- **a full 27 percent use an entirely manual process¹**

Why is it time to focus on the way your agency onboards your candidates?

Automating your onboarding process saves time and provides a better experience for both your clients and your candidates. By dramatically reducing the time your team spends on paperwork, your recruiters can spend time on valuable tasks like candidate sourcing and nurturing.

An automated onboarding process can also reduce your risk of making costly mistakes. You can send automatic reminders to candidates if key documents are missing, and recruiters can be notified about outstanding paperwork. As a result, candidates can be placed (and paid) faster.

Your clients benefit, too. Individual clients may require custom offer letters, state-specific paperwork, forms for different office locations, and more. You can meet those needs quickly with onboarding software that enables you to create new forms as client needs arise.

Onboarding and the Candidate Experience

30% of recruitment professionals say candidates would **fail to rate their onboarding experience as 'good or excellent'**⁴

Nearly 60% of job seekers have had a **poor candidate experience**⁵

72% of them **shared their experience online**⁶

Only 13% of staffing firms redeploy at least half of their candidates⁷





Bullhorn Onboarding365

The result? Candidates have a better experience, and your recruiters get their time back to focus on the activities that matter most. Your agency, your candidates, and your clients win.

With Bullhorn Onboarding365, you can centralise all the steps in the onboarding process through a secure online portal, directly through your applicant tracking system (ATS), saving time and streamlining the candidate experience.

With Bullhorn Onboarding365, You Can...

- See exactly where a new hire is in the onboarding process
- Receive quick notification about outstanding paperwork
- Easily send electronic reminders to candidates
- Create as many forms as your clients demand
- Automatically populate forms with placement and candidate data
- Cut time you spend on onboarding tasks by 75%²
- Reduce the time it takes to onboard new hires by 60%³

With Bullhorn Onboarding365, Candidates Can...

Sign documents electronically on a secure online portal

Receive digital notifications and reminders to enter their paperwork on time

Start their job sooner and walk away with a positive, easy experience

“Since we’ve implemented Bullhorn Onboarding, we’ve successfully shortened the time between placement and start from days to just hours. It’s inevitable to have a branded solution that not only improves the candidate and client experience, but also saves us so much time!”

Rolf Kramer, Kranect

Automate your onboarding process to save time, improve the experience of your clients and candidates, and help increase your bottom line.

Learn more about Bullhorn’s Onboarding365 options.

Contact us: bdrsalsemea@bullhorn.com or +44 (0) 20 3617 6262

¹ “2018 North American Staffing & Recruiting Trends Report,” Bullhorn. (2018).
² “Instant Alliance Reduces Time Spent on Onboarding Process by 75% with Bullhorn.” Bullhorn. (2017).
³ *ibid*
⁴ “2018 North American Staffing & Recruiting Trends Report.” Bullhorn. (2018).
⁵ “23 Surprising Stats on Candidate Experience.” Career Arc. (2017).
⁶ *ibid*
⁷ “2018 North American Staffing & Recruiting Trends Report.” Bullhorn. (2018).

